

FAQ Sheet for 2012 Vision

1. What is Vision 2012?

It is the path forward for the ministries of The Chapel that is being unanimously presented by the Pastoral Staff and Board of Directors. This endeavor will involve The Chapel's financial commitment over the next three years through our Kingdom Come faith giving that will enable us to engage the ongoing mission of giving every man, woman, and child repeated exposure to the gospel of Jesus Christ. More specifically, this vision for the next three years involves the construction of a new facility to meet the missional demands of our local geography, as well as the resources to continue to facilitate the mission in our region, state, country, and world.



2. Can you explain Kingdom Come and how that relates to what The Chapel does?

As many know, we have yearly re-launched Kingdom Come, and in doing so have asked those who call The Chapel their church home to engage personally through prayer, time and money. Fundamentally, this is a "faith promise" endeavor. In other words, we ask the people of this ministry to ask God what He would want them to trust Him to provide, over and above their regular tithes and offerings, so that when God provides it we can give it (in the spirit of 2 Corinthians 8 and 9). This initiative, which is nearing the completion of its third year, has allowed The Chapel to significantly expand its mission locally, regionally, nationally and internationally. By having dedicated resources of significance, The Chapel has been afforded and has engaged in many intentional opportunities to further the kingdom consistent with our mission to ensure that every man, woman and child have repeated opportunities to hear and see the gospel of Jesus Christ. As examples, The Chapel has either directly or indirectly enabled, through significant sharing of resources, the birth and early growth of 5 church plants in that timeframe. In addition, by the middle of 2010, The Chapel will be extending its influence into nearly 200 different ministries in the greater New York area for the sake of this mission. As has been the case, and will be in the future, Kingdom Come will continue to be missional fuel for The Chapel.

3. What are the drivers for the building/expansion of the existing CrossPoint campus?

Well, there are numerous factors. Looking at these factors from a high level, some would be as follows:

- A. **Present and future population of the immediate geography.** Demographic research has shown that our area will be one of the only growing communities in Western New York over the next 5 years. Specifically, much of that growth is going to come through younger families with children. At present, our Kings World Ministry environment at the CrossPoint Campus (birth to 4th grade) is anywhere from 15% to 30% over capacity on a given Sunday. As well, our small group leader-to-child ratio in King's World is considerably higher than desired. Accordingly, the space ratio of the current CrossPoint facility for adults to children is not adequate today, let alone tomorrow, given the before mentioned growth dynamics and anticipated needs. As a result, more children's space needed is the bottom line to do effective ministry.
- B. **Cost Factors.** To accommodate the children we have, and those we will reach tomorrow, significantly more space is needed. Several options have been considered and evaluated. The best option is to have the children's ministry (a.k.a. King's World) expand into the CrossPoint Theater on Sundays while continuing to use currently

allocated space. It should be noted that the CrossPoint theater is presently being used by our middle school ministry on Sundays. As a result of the King's World expansion, the Middle School ministry would need a new home on Sundays. Renting an offsite facility was considered but would be more expensive than building on our property in the long run (not to mention adding logistical challenges). Building on to our current footprint in the King's World area was also an option considered but was not attractive due to the

overall cost to space-created ratio. In the end, the best move, taking into consideration to the extent possible all of the comprehensive needs, variables, constraints, opportunities and priorities, is to build a cost effective space on our property east of the CrossPoint Campus on the vacant property near Millersport Highway.

C. **Mission Focus.** Sometimes mission is overseas, and sometimes it is in our backyard. Our need to reach a growing population in our own circle of accountability is what is motivating this expansion. While adding a 3rd service is an option that was considered to alleviate the growth issues, it is not a philosophical match to what we are trying to accomplish long term. To keep stacking services will negatively impact our mobility, volunteer capacity, and our external missional living capacity.

D. **Connection to the Community.** The opportunity to have additional space would enable The Chapel at CrossPoint to establish points of connection with our immediate business park community, and the greater community at large. A facility containing a gym, as well as walking trails and space for athletic fields, would prove to be a point of connection that does not already exist in the business park or the immediate geography surrounding us. In addition, it not only adds value to the community but also will be a place for intentional and relational activity which is consistent with our mission.

4. Why now? The national economy, though appearing to improve, has not fully recovered, so is it wise to take such a large financial step of faith at the moment?

While it is true that the economy has been struggling, we do not necessarily base missional decisions solely on that criteria. God calls us to places of faith, and this is one of those times. He surely knows the future, and while we may have opinions of what is to come, He is the only certainty. However, that does not mean we take undue, blind risk. This is a step of faith and one we feel God is asking us to enter into. Reason, while not the broker of truth, could state that it is better to enter into such an endeavor now (with the economy seemingly having moved past its "bottom" and now showing signs of upside) versus entering into something of this type when there is expected downside on the horizon. Simply put, our mission, while shaped in degrees given external factors, is not ultimately determined by such things. The national climate (or Roman Empire as it were) didn't make the decisions for the 1st century Church in her mission, nor should it be the overriding factor for us. Jesus, as the head of The Chapel and the Universal Church, requires us to follow Him regardless of what we may see because He sees it all. His heart is for every man, woman and child to have the opportunity to be reconciled to God, and our hearts should be the same.

5. Will there be concerns expressed by the other churches in the area regarding this 2012 Vision?

It is quite possible that our Vision for the next 3 years may be construed by some area churches as aggressive - perhaps too aggressive. We humbly assert that doing

things because you can is much different than doing things because you must. Our mission compels us to do the latter. Those that know us and are working with us on any level (which now includes nearly 200 different churches in the immediate region), know we are about the Kingdom. We are endeavoring to lead as needed, support as appropriate, encourage where possible, and partner as opportunities present themselves for the sake of the mission. Our Vision may indeed be aggressive, but because of its importance, it is something we are committed to pursuing. We will continue to work with other churches in the area recognizing that roughly 90% of the people in Western New York do not have a dynamic relationship with God through Jesus Christ nor is the gospel readily accessible to them. This means over 1 million people in our own backyard (Erie and Niagara counties) need Jesus. That is the motivation both for us and for our church partners.

6. How much will it cost to expand our CrossPoint Campus?

Multiple bids and possibilities are being entertained, but the total number on the high end would appear to be about 4 million for everything. This would include modifications to the existing structure to expand King's World into the CrossPoint Theater and to build new multi-use space. More specifically, this number includes site preparation, all construction and associated fees, finished and outfitted interior, and paved parking lot, as well as developed green space for outdoor activities on the vacant property. Furthermore, this number would include the necessary modifications to the internal King's World and CrossPoint Theater spaces to ensure capacity, accessibility, and security for the children for years to come. The activities as already presented over the next 3 years will be bundled under the Kingdom Come umbrella and will total 7 million over that 3 year period - that is 3 million for partnerships and missional engagement outside of CrossPoint, as well as the 4 million for the expansion. It makes sense to do so because all that is planned is part of our mission regardless of the geography. It should be noted that at the end of the next 3 years, if all goes as we are trusting God for, Kingdom Come over its roughly 6 years of existence will have resulted in nearly 10 million dollars. Over 60% will have been distributed outside of The Chapel in various partnerships, new church plants and other ministry endeavors with roughly 40% of it being invested to facilitate the missional needs of the ministry at the CrossPoint Campus.

7. How will we pay for it? Will we be adding long term debt?

Our intention is to pay for this through a 3 year Kingdom Come faith commitment. This faith promise would be similar to those in the past except it would be for 3 years not just 1 year. So, by year-end 2012, we would like to have fully paid for the new multi-use facility and thus not add a dime to our long-term debt. The Chapel is in a favorable debt position at present, as our debt to budget ratio is about 1.3 to 1 (note: it is generally held that anything under a 2:1 debt to budget ratio is a strong, healthy, manageable position). Though we are in a very manageable debt position, we do not want to add to long-term debt; thus, by year end 2012, we would like to have paid for the facility, not adding a dime to our long-term debt, and will have continued paying down our existing debt through our normal Operating Budget.

8. Will doing this negatively impact our existing Kingdom Come partnerships or new ones we may want to enter into?

Not only is it our desire that it does not impact our existing KC partnerships here and around the world, we are praying that our impact and influence may grow even greater in the region and world for the

sake of the mission over the next 3 years. At present, our church has averaged giving about 1 million a year to our Kingdom Come initiatives – virtually all of which have gone to endeavors outside the campus of the The Chapel at CrossPoint. As a result, we desire to simply add another missional component to our Kingdom Come giving (a new facility), as well as maintain and develop new partnerships for the sake of the mission in our region, nation, and world. Consequently, we will be trusting God for 7 million dollars through Kingdom Come giving over the next 3 years, this means we will be able to pay for the 4 million dollar facility and modifications, as well as have 1 million per year to invest in Kingdom initiatives in our community, region, nation, and world consistent with our mission.

9. Where will this building be located?

It would be on our existing property on the east side of Hopkins Road. We own outright (through God's miraculous provision for us 5 years ago) another 18 acres of property directly adjacent to our existing, developed property. Though some of the acreage is zoned as wetlands, the proposed development would encompass a percentage of the total acreage available. It is our intention to be wise stewards in utilizing this land from an environmental and financial stewardship point of view.

10. How long will it take to build and occupy?

Obviously, we can't answer that exactly, but based on our experience of building our present facility, and realizing that the facility we are proposing to build will be of much less size and much less complexity, we believe that from the time a shovel goes in the ground that the facility could be occupied in less than a year.

11. Who would this new facility service?

Functionally this will serve the entire CrossPoint facility by not only adding additional multi-use space, but also will include upwards of 500 parking spaces. This new space would be deemed multi-use space but would immediately be used to house middle school students on Sunday mornings due to the expansion of King's World. As well, there would be other ministries that would utilize this space during the course of the week (such as our High School Ministry). This space could also be used for various events such as Married Life Live, Men's Ministry gatherings, Women's Ministry gatherings, Singles and College events, Senior Adult Special Gatherings, and just about anything else. In addition, it creates added space for a live video feed of the service should we continue to maximize adult worship space in our existing Worship Center. What is also important to note again, is that this space will not just service those at The Chapel at CrossPoint, but will also be leveraged to make inroads with our community through the gymnasium use and outside green space.

12. With this endeavor, are we still committed to church planting and possible other Chapel locations?

Absolutely. In fact, part of our Kingdom Come strategy over the next 3 years will be to create some venues around the region that will help give people an opportunity to live missionally in their own community. We have one such opportunity that we anticipate happening within the next few months, and it will be communicated broadly in the next few weeks. It is anticipated that The Chapel will engage in similar activities over the coming months and years as we look to fulfill the mission God has called us towards. We realize it will take many more new expressions of faith in Western New York to accomplish this important mission. In addition, we are in discussions to collaboratively plant a church in a specific part of Western New York to reach a very unreached foreign culture (because of the nature of the people we will be partnering to reach, it will be important to maintain a degree of confidentiality and sensitivity).

